

## Press Release

1 October 2020

### **Lupus alpha strengthens wholesale sales team Saskia Bernhardt moves to the Frankfurt-based asset management company from Amundi**

**Saskia Bernhardt, 39, previously Executive Director Third Party Distribution for Amundi Deutschland, will be joining the wholesale sales team at Frankfurt-based asset management company Lupus alpha on 1 October 2020. She will be responsible for the South region and drive sales of Lupus alpha mutual funds for wholesale investors such as asset managers, private banks, family offices and funds of funds.**

The new Senior Relationship Manager has more than ten years of experience of supporting wholesale investors in the German-speaking DACH region and developing long-term sales partnerships. Within the wholesale team headed by Partner and Senior Relationship Manager **Oliver Böttger**, **Saskia Bernhardt** will be responsible for acquiring and supporting wholesale investors and sales partners in the South region, while Relationship Manager **Laurin Regel** is responsible for the North region.

“We are delighted to have gained a highly experienced sales expert with a broad and deep client network in Saskia Bernhardt,” said **Markus Zuber**, Partner and CSO of Lupus alpha. Prior to joining Amundi Deutschland, Saskia Bernhardt worked in Switzerland as Senior Sales Manager for asset management company GL Funds AG and as a Relationship Manager for former alternative investment boutique Swiss Alpha GmbH in Päfikon.

Since 2016, Lupus alpha has steadily established and expanded the wholesale and mutual funds segment as an important second pillar alongside the institutional business. Lupus alpha currently manages more than EUR 1.7 billion in assets in its mutual funds. “We want to grow our mutual fund business considerably going forward. With this in mind, we will be expanding our sales team even further over the next 12 months to enhance our capabilities and presence in this dynamic client segment once again,” explained **Markus Zuber**. “We will be focusing on specialised asset classes such as European small and mid caps, volatility strategies and convertible bonds,” the CSO added.

### **About Lupus alpha**

As an independent, owner-operated asset management company, Lupus alpha has been synonymous with innovative, specialised investment solutions for 20 years. Launched as a European small and mid-caps pioneer in Germany, Lupus alpha is now one of the leading providers of liquid alternative investment strategies as well as specialised fixed-income strategies. The Company manages a volume of approximately EUR 12.0 billion for institutional and wholesale investors. For further information, visit [www.lupusalpha.de](http://www.lupusalpha.de).